

LaunchCode: Company Relations Manager Philadelphia

LaunchCode

LaunchCode is a non-profit solving the tech talent gap and paving new pathways to economic opportunity through education, apprenticeships and job placement in technology. We're seeking a hyper-motivated manager to lead NASA-safety-check-level-crucial elements of our company relations program in the Philadelphia area.

Are you an earnest change-agent but also incredibly persuasive in business? Big picture strategizer with a meticulous eye for detail? Does the thought of transforming the tech hiring landscape sing to your soul? Then you, my friend, should come work here.

The Company Relations Manager leads LaunchCode's efforts to identify spectacular tech job opportunities for our candidates: hunting new leads, pitching LaunchCode's success and mission to people who have never heard of us, maintaining fruitful relationships with partner organizations, and matching employers with the candidates of their dreams. The job is fast-paced and multi-faceted. It's also super fun — a pretty sweet deal if you ask us.

This is a full time, permanent position based in Philadelphia, the first 4 months on the job will be spent training at our headquarters in St. Louis.

Responsibilities

- Build partnerships with representatives from over 100 companies
- Assist in matching employer needs with suitable job candidates
- Coordinate company and candidate correspondence systems
- Assist in the development and implementation of an outreach and

- communications strategy
- Manage relevant data systems

You're perfect for this role if you

- Aren't terrified by reaching out to and connecting with executives -- from start-up founders to the C-suite
- Possess baller communication skills, social acuity and the ability to read people easily over the phone
- Have a keen ability to prioritize
- Are an effective team member in a high-intensity environment and able to thrive under pressure
- Have regular access to a computer & phone
- Are highly organized and detail oriented

Our Bonus Skills Wishlist

- Experience selling ice to Alaskans (or similarly incredible sales feats)
- Strong communication in IT fluency and knowledge of the local Tampa-area tech community & opportunities
- You take hearing NO as a personal challenge to get people to say YES

To Apply

Apply online by filling out the form above. No phone calls please, we're busy kicking butt and taking names (and tech jobs). Applications will be accepted on a rolling basis until the position is filled. We highly recommend applying as early as possible for the best chance of moving forward. The employment eligibility of all new hires will be verified using E-Verify.

We Heart Diversity

LaunchCode supports and fosters leadership from underrepresented communities. We strongly encourage folks from immigrant communities and communities of color, as well as those who identify as women, LGBTQ or under-resourced to apply. LaunchCode is an Equal Employment Opportunity Employer. Program and

employment policies of LaunchCode are nondiscriminatory in regard to race, color, gender, religion, age, national origin, disability, veteran status or sexual orientation.